



# MARCH

## SANTA ANA DISTRICT OFFICE EVENTS CALENDAR

200 West Santa Ana Blvd., Suite 700, Santa Ana, CA 92701 (714) 550-7420  
SBA District Website: [www.sba.gov/ca/santa](http://www.sba.gov/ca/santa)  
Serving Orange, Riverside, and San Bernardino Counties

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Monday, 03/02/2015 1:30 pm to 3 pm Pre-registration Recommended	<b>How To File &amp; Pay Your Taxes Electronically:</b> <i>Presented by Orange County SCORE</i>	FREE	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 03/03,2015 9 am to 11 am Pre-registration Recommended	<b>Crowd Funding:</b> <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/02 \$25 at the door	Paychex Facility 1420 Iowa Avenue, Ste. 100 Riverside CA 92507	Inland Empire Score 951 652 4390 Register Online at <a href="http://www.score503.org">www.score503.org</a>
Tuesday, 03/03/2015 9 am to 12 Noon Pre-registration Recommended	<b>Basics Of Accounting The Language of Business:</b> <i>Presented by Orange County SCORE</i>	\$35 if register online by 03/02 \$45 at the door *Cash or check only	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Tuesday, 03/03/2015 9 am to 12 Noon Pre-registration <b>REQUIRED</b>	<b>Marketing with Technology to Double Your Sales in the Next Six Months:</b> <i>Presented by Orange County Small Business Development Center</i>	\$25	Rancho Santiago Community College District Center 2323 North Broadway Board Room 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Tuesday, 03/03/2015 9 am to 12 Noon Pre-registration Recommended	<b>Understanding Your Financials:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Carolyn Owens Community Center 13201 Central Avenue Chino, CA 91730	Inland Empire SBDC Deirdre Marsac (909) 983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Tuesday, 03/03/2015 6 pm to 8 pm Pre-registration <b>REQUIRED</b>	<b>Design Your Success – Vision Board Workshop:</b> <i>Presented by Inland Empire Women’s Business Center</i>	\$20	Inland Empire Women’s Business Center Riverside Office 3780 Market St. Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Tuesday, 03/03/2015 6 pm to 9 pm Pre-registration Recommended	<b>Branding &amp; Website Strategy For Your Organization:</b> <i>Presented by Orange County SCORE</i>	\$35 if register online by 03/02 \$45 at the door *Cash or check only	Anaheim Gordon Hoyt Conference Center 2nd Flr., Anaheim West Tower 201 South Anaheim Blvd. Anaheim, CA 92805	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 03/03/2015 6:30 pm to 8:30 pm Pre-registration <b>REQUIRED</b>	<b>Prepare to Launch – Information &amp; Resources to Start a Business:</b> <i>Presented by Inland Empire Women’s Business Center</i>	<b>FREE</b>	Ovitt Family Community Library 215 East “C” Street Ontario, CA 91764	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Wednesday, 03/04/2015 9 am to 11 am Pre-registration Recommended	<b>Basic Sales and Use Tax:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Moreno Valley Conference Center 14075 Frederick Street Moreno Valley, CA 92552	Inland Empire SBDC Deirdre Marsac (909) 983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Wednesday, 03/04/2015 10 am to 12 Noon Pre-registration <b>REQUIRED</b>	<b>Business Writing Basics:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20	Inland Empire Women's Business Center San Bernardino Office 600 N. Arrowhead Ave. # 200 San Bernardino, CA 92401	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Wednesday 03/04/2015 1:30 pm to 3 pm Pre-registration Recommended	<b>What You Need To Know About Federal Taxes &amp; Your Business:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Mission Viejo City Hall Saddleback Room 200 Civic Center Mission Viejo, CA 92691	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday 03/04/2015 2:30 pm to 4:30 pm Pre-registration <b>REQUIRED</b>	<b>Small Business Orientation Workshop:</b> <i>Presented by Orange County Small Business Development Center</i>	\$10	Rancho Santiago Community College District Center 2323 North Broadway Board Room 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Wednesday, 03/04/2015 5:30 pm to 7:30 pm Pre-registration Recommended	<b>The Power of Positive Choices:</b> <i>Presented by Coachella Valley Women's Business Center</i>	\$20 if register online by 03/03 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Wednesday, 03/04/2015 5:30 pm to 8 pm Pre-registration <b>REQUIRED</b>	<b>2015 Investment Outlook and the Wisdom of Crowds:</b> <i>Presented by OCTANe and Capital Connections</i>	\$55 for non-members \$25 for members	The Center Club 650 Town Center Drive Costa Mesa, CA 92626	OCTANe 949-330-6565 <a href="mailto:info@OCTANeoc.org">info@OCTANeoc.org</a> <a href="http://www.octaneoc.org">www.octaneoc.org</a>
Wednesday, 03/04/2015 6 pm to 8 pm Pre-registration Recommended	<b>The ABCs of Starting Your Own Business:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20 for non-residents <b>FREE</b> to Corona residents	Corona City Hall Multipurpose Room 400 South Vicentia Avenue Corona, CA 92882	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Wednesday, 03/04/2015 6 pm to 8 pm Pre-registration <b>REQUIRED</b>	<b>Three Ridiculously Simple Steps to Jumpstart Your Business and Make Money NOW!</b> <i>Presented by Inland Empire Women's Business Center</i>	<b>FREE</b>	Inland Empire Women's Business Center Riverside Office 3780 Market Street Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Thursday, 03/05/2015 9 am to 11 am Pre-registration Recommended	<b>Open for Business:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Rancho Cucamonga Chamber of Commerce 9047 Arrow Route, Suite 180 Rancho Cucamonga, CA 91730	Inland Empire SBDC Deirdre Marsac (909) 983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Thursday, 03/05/2015 9 am to 11:30 am Pre-registration <b>REQUIRED</b>	<b>Social Media Strategies to Attract New Customers:</b> <i>Presented by Orange County Small Business Development Center</i>	\$25	Rancho Santiago Community College District Center 2323 North Broadway Board Room 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Thursday, 03/05/2015 2 pm to 3:30 pm Pre-registration <b>REQUIRED</b>	<b>How Businesses Can Apply for Tax Credits - California Competes Tax Credit:</b> <i>Presented by Governor's Office of Business and Economic Development GO-Biz), representatives of the U.S. Small Business Administration Santa Ana District Office and Orange County Small Business Development Center will present information on how to access SBA guaranteed loan programs for working capital, hiring employees and purchasing equipment</i>	<b>FREE</b>	Rancho Santiago Community College District Center 2323 North Broadway Santa Ana, CA 92706	Orange County Small Business Development Center 714-564-5200 <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Thursday, 03/05/2015 5:30 pm to 7:30 pm Pre-registration Recommended	<b>Financial Literacy for Women Entrepreneurs</b> : <i>Presented by Coachella Valley Women's Business Center</i>	\$20 if register online by 03/04 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Thursday, 03/05/2015 5:30 pm to 8:45 pm Pre-registration Recommended	<b>Build A Great Credit Score to Get That Loan!</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Irvine Public Library, Heritage Park Regional Branch 14361 Yale Avenue Irvine, CA 92604	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Thursday, 03/05/2015 6 pm to 8 pm Pre-registration <b>REQUIRED</b>	<b>Be the Star in Your Show:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20	Inland Empire Women's Business Center Riverside Office 3780 Market Street Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Monday, 03/09/2015 6 pm to 8:45 pm Pre-registration Recommended	<b>Intellectual Property Fundamentals For The Start-up:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Newport Beach Public Library Friends Room 1000 Avocado Avenue Newport Beach, CA 92660	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Monday, 03/09/2015 6 pm to 9 pm Pre-registration Recommended	<b>Building Your Business On The Cloud:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Chapman University Leatherby Center 303 West Palm Avenue Orange, CA 92866	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 03/10/2015 9 am to 11 am Pre-registration Recommended	<b>Lease Doctor:</b> <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/09 \$25 at the door	Mt. San Jacinto College - Menifee Campus Bldg 800 Rm 805 28237 La Piedra Rd Menifee, CA 92584	Inland Empire SCORE 951-652-4390 Register online at <a href="http://www.score503.org">www.score503.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Tuesday, 03/10/2015 9 am to 12 Noon Pre-registration Recommended	<b>Selling Techniques that Work:</b> <i>Presented by Orange County SCORE</i>	\$35 if register online by 03/09 \$45 at the door *Cash or check only	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 03/10/2015 10:30 am to 6:30 pm Pre-registration <b>REQUIRED</b>	<b>Third Annual OC Mobile Conference:</b> <i>Presented by OCTANe</i>	\$125 for non-members \$75 for members	The Center Club 650 Town Center Drive Costa Mesa, CA 92626	OCTANe 949-330-6565 <a href="mailto:info@OCTANeoc.org">info@OCTANeoc.org</a> <a href="http://www.octaneoc.org">www.octaneoc.org</a>
Tuesday, 03/10/2015 3 pm to 5 pm Pre-registration <b>REQUIRED</b>	<b>Prepare to Launch – Information &amp; Resources to Start a Business:</b> <i>Presented by Inland Empire Women’s Business Center</i>	<b>FREE</b>	Highgrove Public Library 530 Center Street Riverside, CA 92507	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Tuesday, 03/10/2015 5:30 pm to 8 pm Pre-registration Recommended	<b>Turn 30 Minutes Into 30 Seconds:</b> <i>Presented by Coachella Valley Women’s Business Center</i>	\$20 if register online by 03/09 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Tuesday, 03/10/2015 6 pm to 8 pm Pre-registration <b>REQUIRED</b>	<b>Time Management:</b> <i>Presented by Inland Empire Women’s Business Center</i>	\$20	Inland Empire Women’s Business Center Riverside Office 3780 Market Street Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Tuesday, 03/10/2015 6 pm to 8:45 pm Pre-registration Recommended	<b>Email Marketing for Success: Newsletters &amp; Announcements -Plus Bonus- Mobile Marketing Solutions:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Rancho Santa Margarita Orange County Public Library 30902 La Promesa Rancho Santa Margarita, CA 92688	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Wednesday, 03/11/2015 7:30 am to 9:30 am Pre-registration <b>REQUIRED</b>	<b>Fireside Chat Series – Empowering Employees – Growing Your Own:</b> <i>Presented by Coachella Valley Small Business Development Center</i>	<b>FREE</b>	University of California Riverside Palm Desert Campus 75080 Frank Sinatra Drive Palm Desert, CA 92211	Coachella Valley SBDC Kyle Wagner 760-340-1575 <a href="mailto:kyle@cvep.com">kyle@cvep.com</a> <a href="http://www.cvsmallbusiness.com">www.cvsmallbusiness.com</a>
Wednesday, 03/11/2015 9 am to 11 am Pre-registration Recommended	<b>Marketing Your Small Business:</b> <i>Presented by High Desert Small Business Development Center</i>	<b>FREE</b>	Hesperia Branch Library Library Community Room 9650 7 <sup>th</sup> Avenue Hesperia, CA 92345	High Desert SBDC Kristen Gerke (760) 951-1592 <a href="mailto:kgerke@iesmallbusiness.com">kgerke@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Wednesday, 03/11/2015 9 am to 12 Noon Pre-registration <b>REQUIRED</b>	<b>Patent and Trademark Basics – What Every Business Should Know Now, Not Later:</b> <i>Presented by Orange County Small Business Development Center</i>	<b>FREE</b>	Rancho Santiago Community College District Center 2323 North Broadway Board Room 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Wednesday 03/11/2015 1:30 pm to 4:30 pm Pre-registration Recommended	<b>Keeping Up With Employment Law:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Mission Viejo City Hall Saddleback Room 200 Civic Center Mission Viejo, CA 92691	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday, 03/11/2015 5:30 pm to 7:30 pm Pre-registration <b>REQUIRED</b>	<b>The ABC's of Starting Your Own Business:</b> <i>Presented by Coachella Valley Women's Business Center</i>	<b>FREE!</b>	Coachella Valley Women's Business Center 77-806 Flora Road, Suite A Palm Desert, CA 92211	Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Wednesday, 03/11/2015 6 pm to 8 pm Pre-registration <b>REQUIRED</b>	<b>Managing to Your Business Plan:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20	Inland Empire Women's Business Center Riverside Office 3780 Market Street Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Thursday, 03/12/2015 5:30 pm to 7 pm Pre-registration <b>REQUIRED</b>	<b>CEO Storytelling Series:</b> <i>Aaron Schneider co-founder of Helixstrom has over 12 years-experience in software development will be speaking, presented by TriTech Small Business Development Center</i>	<b>FREE</b>	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	TriTech SBDC 951-571-6480 <a href="http://www.tritechsbdc.org">www.tritechsbdc.org</a> Register at: <a href="http://www.swrbiztraction.com">www.swrbiztraction.com</a>
Thursdays, 03/12, 03/19, 03/26, and 04/02/2015 5:30 pm to 8:30 pm Pre-registration Recommended	<b>MAXIMUM IMPACT! Four Part Business Plan Writing:</b> <i>Presented by Coachella Valley Women's Business Center</i>	\$20 if register online by 03/11 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Thursday, 03/12/2015 6 pm to 8 pm Pre-registration <b>REQUIRED</b>	<b>Dollars and Sense – Understanding Your Numbers and What They Really Mean:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20	Inland Empire Women's Business Center Riverside Office 3780 Market Street Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Thursday, 03/12/2015 6 pm to 8:30 pm Pre-registration <b>REQUIRED</b>	<b>Manage and Control Your Business using QuickBooks:</b> <i>Presented by Orange County Small Business Development Center</i>	\$25	Rancho Santiago Community College District Center 2323 North Broadway Board Room 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscsd.edu">arteaga_elizabeth@rscsd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Thursday, 03/12/2015 6 pm to 9 pm Pre-registration Recommended	<b>Social Media Marketing -Plus-A Deeper Look At Facebook &amp; The HUTdogs Hot Seat, A Think Tank Experience:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Friday, 03/13/2015 9 am to 12 Noon Pre-registration <b>REQUIRED</b>	<b>Is This Feasible? Developing Financial Projections:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20	Inland Empire Women's Business Center San Bernardino Office 600 N. Arrowhead Ave. # 200 San Bernardino, CA 92401	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Saturday, 03/14/2015 10 am to 12 Noon Pre-registration <b>REQUIRED</b>	<b>Design Your Success – Vision Board Workshop:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20	Inland Empire Women's Business Center Riverside Office 3780 Market Street Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Saturday, 03/14/2015 2 pm to 4 pm Pre-registration <b>REQUIRED</b>	<b>Say It with Confidence:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20	Inland Empire Women's Business Center Riverside Office 3780 Market Street Riverside, CA 92501	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Tuesday, 03/17/2015 9 am to 12 Noon Pre-registration Recommended	<b>Demystifying Financial Statements:</b> <i>Presented by Orange County SCORE</i>	\$35 if register online by 03/16 \$45 at the door *Cash or check only	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 03/17/2015 10 am to 12 Noon Pre-registration <b>REQUIRED</b>	<b>Design Your Success – Vision Board Workshop:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20	Inland Empire Women's Business Center San Bernardino Office 600 N. Arrowhead Ave. # 200 San Bernardino, CA 92401	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Tuesday, 03/17/2015 5:30 pm to 8:30 pm Pre-registration Recommended	<b>Email Marketing: Simple Strategies For Success -Plus Bonus- 60 Ways To Grow Your List:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Aliso Viejo Branch Orange County Public Library 1 Journey Aliso Viejo, CA 92656	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Tuesdays, 03/17, 03/24, 03/31, and 04/07/2015 5:30 pm to 8:30 pm Pre-registration Recommended	<b>MAXIMUM IMPACT! Four Part Business Plan Writing Series:</b> <i>Presented by Coachella Valley Women's Business Center</i>	\$80 if registered online by 03/16 \$90 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Tuesday, 03/17/2015 5:30 pm to 8:30 pm Pre-registration Recommended	<b>Money From Home! 10 EZ Steps To Starting A Home Based Business:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Westminster Branch Orange County Public Library Community Room 8180 13th Street Westminster, CA 92683	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday, 03/18/2015 9 am to 11 am Pre-registration Recommended	<b>Basic Record Keeping for Small Business:</b> <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/17 \$25 at the door	Redlands City Hall 35 Cajon St Redlands, CA 92373	Inland Empire SCORE 951-652-4390 Register online at <a href="http://www.score503.org">www.score503.org</a>
Wednesday, 03/18/2015 9 am to 12 Noon Pre-registration Recommended	<b>Introduction to QuickBooks:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Carnegie Cultural Center 123 "D" Street Upland, CA 91786	Inland Empire SBDC Deirdre Marsac (909) 983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Wednesday, 03/18/2015 5:30 pm to 7:00 pm Pre-registration Recommended	<b>Business Feasibility and Research: Pre-determining Your Business Destiny:</b> <i>Presented by Coachella Valley Women's Business Center</i>	\$20 if register online by 03/17 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Wednesday, 03/18/2015 6 pm to 8 pm Pre-registration <b>REQUIRED</b>	<b>Introduction to QuickBooks:</b> <i>Presented by Inland Empire Women's Business Center</i>	<b>FREE</b>	Fontana Community Senior Center 16710 Ceres Avenue Fontana, CA 92335	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Wednesday, 03/18/2015 6 pm to 8 pm Pre-registration Recommended	<b>Writing a Killer Business Plan:</b> <i>Presented by Inland Empire Women's Business Center</i>	\$20 for non- residents <b>FREE</b> to Corona residents	Corona City Hall Multipurpose Room 400 South Vicentia Avenue Corona, CA 92882	Inland Empire WBC 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Wednesday, 03/18/2015 6 pm to 8:30 pm Pre-registration <b>REQUIRED</b>	<b>Building the Brand – A Critical Path to Differentiation and Customer Value:</b> <i>Presented by Orange County Small Business Development Center</i>	\$25	Rancho Santiago Community College District Center 2323 North Broadway Board Room 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Thursday, 03/19/2015 9 am to 11 am Pre-registration Recommended	<b>Open for Business:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Temecula Valley Chamber of Commerce 26790 Ynez Court Temecula, CA 92591	Inland Empire SBDC Deirdre Marsac (909) 983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Thursday, 03/19/2015 9 am to 11 am Pre-registration Recommended	<b>Storytelling to Drive Customers and Sales:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Rancho Cucamonga Chamber of Commerce 9047 Arrow Route, Suite 180 Rancho Cucamonga, CA 91730	Inland Empire SBDC Deirdre Marsac (909) 983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Thursday, 03/19/2015 10 am to 12:30 pm Pre-registration <b>REQUIRED</b>	<b>Building Your E-Commerce Business – How to Achieve Success:</b> <i>Presented by Orange County Small Business Development Center</i>	\$10	Rancho Santiago Community College District Center 2323 North Broadway Board Room 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Thursday, 03/19/2015 6 pm to 9 pm Pre-registration Recommended	<b>Develop a Winning Business Plan:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Thursday, 03/19/2015 6 pm to 9 pm Pre-registration Recommended	<b>Hiring Made Easy:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	La Palma Community Center Royal Palm Room 7821 Walker Street La Palma, CA 90623	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Thursday, 03/19/2015 6 pm to 9 pm Pre-registration <b>REQUIRED</b>	<b>LanzaTech Program – Success on Facebook – The Five Steps to Attract Customers:</b> <i>This program will be presented in Spanish by Coachella Valley Small Business Development Center</i>	<b>FREE</b>	University of California Riverside Palm Desert Campus 75080 Frank Sinatra Drive Palm Desert, CA 92211	Coachella Valley SBDC Armando Ehrenzweig 760-625-0081 <a href="mailto:Armando@cvep.com">Armando@cvep.com</a> <a href="http://www.cvsmallbusiness.com">www.cvsmallbusiness.com</a>
Saturday, 03/21/2015 10 am to 12 Noon Pre-registration <b>REQUIRED</b>	<b>The ABC's of Starting Your Own Business:</b> <i>Presented by Coachella Valley Women's Business Center</i>	<b>FREE</b>	Coachella Valley Women's Business Center 77-806 Flora Road, Suite A Palm Desert, CA 92211	Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Tuesday, 03/24/2015 9 am to 12 noon Pre-registration Recommended	<b>Marketing &amp; Promotion: Finding Your Niche:</b> <i>Presented by Orange County SCORE</i>	\$35 if register online by 03/23 \$45 at the door (*Cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday, 03/25/2015 9 am to 11 am Pre-registration Recommended	<b>Full Circle Selling:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Riverside Small Business Development Center 3780 Market Street Riverside, CA 92501	Inland Empire SBDC Deirdre Marsac (909) 983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Wednesday, 03/25/2015 5:30 pm to 7:30 pm Pre-registration Recommended	<b>Choosing Excellence as a Way of Life - How to Maximize Your 24 Hour Day:</b> <i>Presented by Coachella Valley Women's Business Center</i>	\$20 if register online by 03/24 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Wednesday, 03/25/2015 6 pm to 8:30 pm Pre-registration <b>REQUIRED</b>	<b>The Art &amp; Science of Creating a Successful Business Plan:</b> <i>Presented by Orange County Small Business Development Center</i>	\$25	Rancho Santiago Community College District Center 2323 North Broadway Board Room 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Wednesday, 03/25/2015 6 pm to 9 pm Pre-registration Recommended	<b>Work Smarter, Not Harder - WordPress For Small Business:</b> <i>Presented by Orange County SCORE</i>	\$35 if register online by 03/24 \$45 at the door *Cash or check only	The Girl Cave 16897 Beach Blvd. Huntington Beach, CA 92647	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday, 03/25/2015 7:30 pm to 5 pm Pre-registration Recommended	<b>The Whole Shebang! Marketing, Social Media, Technology, Funding and Networking:</b> <i>Presented by Orange County SCORE</i>	\$99	University California Irvine Doheny Rooms Student Center A,311 West Peltason Drive Irvine, CA 92697	Orange County SCORE 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Thursday, 03/26/2015 9 am to 11 am Pre-registration Recommended	<b>Getting Found Locally:</b> <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/25 \$25 at the door	Temecula Valley Entrepreneurs (TVE) 43200 Business Park Drive Temecula, CA 92590	Inland Empire SCORE 951-652-4390 Register online at <a href="http://www.score503.org">www.score503.org</a>
Thursday, 03/26/2015 9 am to 11 am Pre-registration Recommended	<b>Is Your Worker Really an Independent Contractor? And Other Employer Challenges:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Southwest Workforce Development Center Room 208 30135 Technology Drive Murrieta, Ca 92563	Inland Empire SBDC Deirdre Marsac (909) 983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Thursday, 03/26/2015 3 pm to 5 pm Pre-registration Recommended	<b>How to Write A Winning Business Plan:</b> <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/25 \$25 at the door	Jurupa Community Services District 11201 Harrel Street Jurupa Valley, CA 91752	Inland Empire SCORE 951-652-4390 Register online at <a href="http://www.score503.org">www.score503.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Thursday, 03/26/2015 5:30 pm to 8:30 pm Pre-registration Recommended	<b>Retirement Planning For Small Business Owners:</b> <i>Presented by Orange County SCORE</i>	FREE	Tustin Branch Orange County Public Library 345 East Main Street Tustin, CA 92780	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Thursday, 03/26/2015 6 pm to 9 pm Pre-registration Recommended	<b>Build Your Business With Social Media &amp; Email Marketing -Plus- The HUTdogs Hot Seat, A Think-tank Experience:</b> <i>Presented by Orange County SCORE</i>	FREE	Digital Media Center 1300 South Bristol Santa Ana, CA 92704	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Saturday, 03/28/2015 9 am to 5 pm Pre-registration Recommended	<b>Inland Prosperity Conference:</b> <i>Presented by Inland Empire and Coachella Valley Women's Business Centers, the Latino Business Student's Association with a presentation by Sylvia Gutierrez, SBA Santa Ana District Office</i>	\$47 before 03/01 \$77 after 03/01	California State University San Bernardino, Santos Manuel Student Union 5500 University Parkway San Bernardino, CA 92407	Inland Empire WBC 909-890-1242 <a href="http://www.iewbc.org">www.iewbc.org</a> or Coachella Valley WBC Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Tuesday, 03/31/2015 9 am to 12 Noon Pre-registration Recommended	<b>Basics Of Accounting The Language of Business:</b> <i>Presented by Orange County SCORE</i>	\$35 if register online by 03/30 \$45 at the door *Cash or check only	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 03/31/2015 9:30 am to 11:30 am Pre-registration <b>REQUIRED</b>	<b>Business Start-up Basics:</b> <i>Presented by Coachella Valley Small Business Development Center</i>	FREE	Rabobank Regional Center 3111 E. Tahquitz Canyon Way Palm Springs, CA 92252	Coachella Valley SBDC Kyle Wagner 760-340-1575 <a href="mailto:kyle@cvep.com">kyle@cvep.com</a> <a href="http://www.cvsmallbusiness.com">www.cvsmallbusiness.com</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
<b>GOVERNMENT CONTRACTING</b>				
Thursday, 03/12/2015 9 am to 12 Noon Pre-registration Recommended	<b>The Procurement Advantage: Becoming More Successful in the Government Market:</b> <i>Presented by Inland Empire Small Business Development Center</i>	FREE	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA92590	Inland Empire SBDC Deirdre Marsac (909) 983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Thursday, 03/19/2015 8:30 am to 10 am Pre-registration <b>REQUIRED</b>	<b>8(a) Application Workshop:</b> <i>8(a) is a business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market</i>	FREE	SBA Santa Ana District Office Training Room 200 W. Santa Ana Blvd. #700 Santa Ana, CA 92701	U.S. Small Business Administration Sandra Anguiano 714-560-7446 <a href="mailto:sandra.anguiano@sba.gov">sandra.anguiano@sba.gov</a> <a href="http://www.sba.gov/ca/santa">www.sba.gov/ca/santa</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Thursday, 03/19/2015 10:15 am to 11:30 am Pre-registration <b>REQUIRED</b>	<b>HUBZone/WOSB Workshop:</b> <i>SBA'S HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities; the WOSB program is designed to help more women owned small businesses win federal contracts by providing a level playing field for WOSBs to compete</i>	<b>FREE</b>	SBA Santa Ana District Office Training Room 200 W. Santa Ana Blvd. #700 Santa Ana, CA 92701	U.S. Small Business Administration Sandra Anguiano 714-560-7446 <a href="mailto:sandra.anguiano@sba.gov">sandra.anguiano@sba.gov</a> <a href="http://www.sba.gov/ca/santa">www.sba.gov/ca/santa</a>
Thursday, 03/26/2015 9:30 am to 11 am Pre-registration <b>REQUIRED</b>	<b>8(a), HUBZone, and WOSB Informational Webinar:</b> <i>8(a) is a business development program created to help small disadvantaged businesses gain access to the federal procurement market, HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities, WOSB program is designed to help more women owned small businesses win federal contracts</i>	<b>FREE</b>	Online Webinar	U.S. Small Business Administration Sandra Anguiano <a href="mailto:sandra.anguiano@sba.gov">sandra.anguiano@sba.gov</a> Register online at <a href="http://goo.gl/tobsli">http://goo.gl/tobsli</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
<b>INTERNATIONAL TRADE</b>				
Thursday, 03/05/2015 1:30 pm to 5 pm Pre-registration <b>REQUIRED</b>	<b>Grow Business Through Exports – 10 Session Workshop Series – Session one Is Exporting for Me?</b> <i>Presented by Port of Los Angeles TradeConnect and LA Law Library</i>	\$25	LA Law Library 301 West 1 <sup>st</sup> Street Los Angeles, CA 90012	Port of Los Angeles TradeConnect Jean Coronel <a href="mailto:jcoronel@portla.org">jcoronel@portla.org</a>  LA Law Library <a href="http://www.lalawlibrary.org">www.lalawlibrary.org</a>
Friday, 03/06/2015 7:30 am to 8 pm Saturday, 03/07/2015 7 am to 7 pm Sunday, 03/08/2015 9:30 am to 4:30 pm Pre-registration <b>REQUIRED</b>	<b>Show Time – 2015 Natural Products Expos West:</b> <i>Invite U.S. exhibitors to participate in the e-Show Time program and International Buyer introduction, presented by U.S. Department of Commerce's, U.S. Commercial Service with New Hope Natural Media</i>	*See contact for various costs	Anaheim Convention Center 800 West Katella Avenue Anaheim, CA 92802	U.S. Department of Commerce International Trade Administration Christina Parisi 562-670-5809 <a href="mailto:Christin.Parisi@trade.gov">Christin.Parisi@trade.gov</a> <a href="http://www.export.gov/irvine">www.export.gov/irvine</a>
Thursday, 03/12/2015 9 am to 2 pm Pre-registration <b>REQUIRED</b>	<b>U.S. – Korea Free Trade Agreement Year Three in Deepening Market Integration:</b> <i>Presented by USCS, DEC, KOTRA, and City of Fullerton</i>	<b>FREE</b>	Fullerton Community Center 340 W. Commonwealth Ave. Fullerton, CAE 92832	U.S. Department of Commerce International Trade Administration Jason Sproule 949-660-7105 <a href="mailto:Jason.Sproule@trade.gov">Jason.Sproule@trade.gov</a> Register at: <a href="http://goo.gl/jFnGIB">http://goo.gl/jFnGIB</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Thursday, 03/19/2015 7:30 am to 6 pm Pre-registration <b>REQUIRED</b>	<b>2015 LegalPorts Conference:</b> <i>Presented by Los Angeles County Bar Association International Law Section and California State Long Beach</i>	\$260 for non- members includes meal \$120 for members \$75 for Law Student *See contact for other costs	California State University, Long Beach - The Pointe Conference Center 1250 Bellflower Blvd. Long Beach, CA 90840	The Center for International Trade and Transportation Angeli Logan 562-985-2874 <a href="mailto:Angeli.Logan@csulb.edu">Angeli.Logan@csulb.edu</a> Register at: <a href="http://ccpe.csulb.edu/citt/default.aspx?pid=21">http://ccpe.csulb.edu/citt/default.aspx?pid=21</a>
Thursday, 03/19/2015 1:30 pm to 5 pm Pre-registration <b>REQUIRED</b>	<b>Grow Business Through Exports – 10 Session Workshop Series – Session two</b> <i>Finding and Entering New Markets, presented by Port of Los Angeles TradeConnect and LA Law Library</i>	\$25	LA Law Library 301 West 1 <sup>st</sup> Street Los Angeles, CA 90012	Port of Los Angeles TradeConnect Jean Coronel <a href="mailto:jcoronel@portla.org">jcoronel@portla.org</a>  LA Law Library <a href="http://www.lalawlibrary.org">www.lalawlibrary.org</a>

## UPCOMING EVENTS

Tuesday, 05/05/2015 7:30 am to 7 pm Pre-registration <b>REQUIRED</b>	<b>Technology Invest Forum – The Next Big Thing!</b> <i>Presented by OCTANe</i>	\$240 for non- members \$125 for members	Hotel Irvine Jamboree Center 17900 Jamboree Road Irvine, CA 92614	OCTANe 949-330-6565 <a href="mailto:info@OCTANeoc.org">info@OCTANeoc.org</a> <a href="http://www.octaneoc.org">www.octaneoc.org</a>
---	---	---	---	--

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Wednesday, 05/06/2015 8 am to 3:30 pm Pre-registration <b>REQUIRED</b>	<b>SAVE THE DATE</b> <b>5<sup>th</sup> Annual SBA Southern California 8(a) &amp; Small Business Conference:</b> <i>Small Business pursuing Contract opportunities – You don't want to miss SBA Santa Ana District Office's largest matchmaking &amp; training event of the year!</i>	\$75 (\$10 discount before 04/20) \$85 after	Wyndham Anaheim Garden Grove (Previously Crowne Plaza Resort) 12021 Harbor Blvd. Garden Grove, CA 92840	<b>Will be forth coming</b>

## OTHER FEDERAL & LOCAL GOVERNMENT, TRADE, AND SMALL BUSINESS ORGANIZATION EVENTS

Wednesday, 03/04/2015 11:30 am to 1:00 pm Pre-registration <b>REQUIRED</b>	<b>Monthly Women's Leadership Luncheon:</b> <i>Great source for Corona women business owners to come together to network and learn about current business technologies and trends, presented by Corona Chamber of Commerce</i>	\$25 for non-members \$20 for members *paid one week in advance	The Sizzler 1461 Rimpau Avenue Corona, CA 92879	Corona Chamber of Commerce Stephanie Shapiro 951-737-3531 <a href="mailto:stephanie@mychamber.org">stephanie@mychamber.org</a> <a href="http://www.mychamber.org">www.mychamber.org</a>
Thursdays, 03/05, 03/12, 03/19 and 03/26/2015 11:30 am to 1:00 pm Pre-registration <b>REQUIRED</b>	<b>Corona Networking Solutions:</b> <i>A different guest speaker will preside over each event, giving time for elevator speeches and networking opportunities, presented by Corona Chamber of Commerce</i>	\$20 for non-members \$15 for members	Round Table Pizza 1180 El Camino Avenue Corona, CA 92679	Corona Chamber of Commerce Stephanie Shapiro 951-737-3531 <a href="mailto:stephanie@mychamber.org">stephanie@mychamber.org</a> <a href="http://www.mychamber.org">www.mychamber.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Thursdays, 03/05, 03/12, 03/19 and 03/26/2015 12:05 pm to 1 pm Pre-registration Recommended	<b>Irvine Builds Business Live Webinars:</b> <i>Irvine Chamber of Commerce offers interactive online webinars covering a range of topics relevant to businesses</i>	<b>FREE</b>	Online Webinar	Irvine Chamber of Commerce David Hammers 949-660-9112 ex 125 <a href="mailto:dhammers@irvinechamber.com">dhammers@irvinechamber.com</a>
Mondays, 03/09 and 03/23/2015 11:45 am to 1 pm Pre-registration Recommended	<b>Monday Leads Group:</b> <i>Meet 2<sup>nd</sup> and 4<sup>th</sup> Mondays of every month, a great networking opportunity and support group, presented by Irvine Chamber of Commerce</i>	\$20 for non-members <b>FREE</b> to members	Irvine Chamber of Commerce 2485 McCabe Way Suite 150 Irvine, CA 92614	Irvine Chamber of Commerce Gladys Rojas <a href="mailto:grojas@irvinechamber.com">grojas@irvinechamber.com</a>
Wednesday, 03/11/2015 11:30 am to 1:00 pm Pre-registration Recommended	<b>Networkers Luncheon:</b> <i>Meet other business professionals every second Wednesday of the month, presented by Irvine Chamber of Commerce</i>	\$35 for non-members \$25 for members	Kabuki Restaurant Irvine Spectrum 31 Fortune Drive #300 Irvine, CA 92618	Irvine Chamber of Commerce 949-660-9112 <a href="http://www.irvinechamber.com">www.irvinechamber.com</a>
Wednesday, 03/11/2015 11:30 am to 1:00 pm Pre-registration <b>REQUIRED</b>	<b>Pitch Practice Lunch:</b> <i>Networking lunch for tech startups and entrepreneurs with a Pitch at 12:00 noon</i>	<b>FREE</b>	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	City of Temecula Cheryl Kitzerow 951-694-6409 <a href="mailto:cheryl.kitzerow@cityoftemecula.org">cheryl.kitzerow@cityoftemecula.org</a> Register online at: <a href="https://tve2septpitch.eventbrite.com">https://tve2septpitch.eventbrite.com</a>
Friday, 03/13/2015 9 am to 3 pm Pre-registration <b>REQUIRED</b>	<b>Annual Business Expo:</b> <i>Great venue for networking with local businesses in Corona, presented by Corona Chamber of Commerce</i>	<b>FREE</b>	Crossroads Christian Church 2331 Kellogg Avenue Corona, CA 92881	Corona Chamber of Commerce Denea 951-737-3360 <a href="mailto:denea@mychamber.org">denea@mychamber.org</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Wednesday, 03/18/2015 4 pm to 5 pm Pre-registration Recommended	<b>Economic and Workforce Development Committee:</b> <i>Explores and identifies best practices and solutions for 21<sup>st</sup> century challenges, presented by Irvine Chamber of Commerce</i>	<b>FREE</b>	Irvine Chamber of Commerce 2485 McCabe Way, Suite 150 Irvine, CA 92614	Irvine Chamber of Commerce Linda DiMario 949-502-4124 <a href="mailto:kdimario@irvinechamber.com">kdimario@irvinechamber.com</a>
Wednesday, 03/18/2015 5 pm to 9 pm Pre-registration Recommended	<b>Orange County's Largest Mixer:</b> <i>A great opportunity to reach small to large companies, meet new clients and how the difference chambers can make your business grow, presented by Orange County Chambers and Commerce, hosted by Irvine Chamber of Commerce</i>	\$20 *No credit cards or checks at the door	Orange County Fair & Event Center 88 Fair Drive Costa Mesa, CA 92626	Orange County's Largest Mixer 949-338-8338 <a href="mailto:info@largestmixer.com">info@largestmixer.com</a>
Friday, 03/20/2015 10 am to 5:30 pm Pre-registration Recommended	<b>California Hispanic Chambers of Commerce's 2015 Economic Summit:</b> <i>Topics: The Power of Small Business in Today's Economy, Immigration Reform and Job Growth, Environmental Development Impact on Small and more</i>	<b>FREE</b>	Radisson Ontario Airport 2200 East Holt Blvd. Ontario, CA 91761	California Hispanic Chambers of Commerce 916-444-2221 <a href="mailto:info@cahcc.com">info@cahcc.com</a>
Friday, 03/27/2015 8 am to 1 pm Pre-registration <b>REQUIRED</b>	<b>Women of Influence Forum:</b> <i>Is the premier event empowering women to lead and succeed in their lives, business and communities, hosted by Irvine Chamber of Commerce</i>	\$94 for non-members \$80 for members	Hilton Irvine 18800 MacArthur Blvd. Irvine, CA 92612	Irvine Chamber of Commerce Jessica Welch <a href="mailto:jwelch@irvinechamber.com">jwelch@irvinechamber.com</a>

<u>DATE/TIME</u>	<u>EVENT</u> <u>See Website For Details</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT INFORMATION</u>
Thursday, 04/16/2015 6:30 pm to 8:30 pm Pre-registration <b>REQUIRED</b>	<b>SAVE THE DATE</b> <b>Laguna Beach is Open For Business:</b> <i>Starting and operating a business in the City of Laguna Beach</i>	<b>FREE</b>	Laguna Beach Community & Susi Q Senior Center 380 Third Street Laguna Beach, CA 92651	City of Laguna Beach Ann Larson 949-497-0320 <a href="mailto:al Larson@lagunabeachcity.net">al Larson@lagunabeachcity.net</a> <a href="http://www.lagunabeachcity.net">www.lagunabeachcity.net</a>

The U.S. Small Business Administration plays a vital role in enabling America's entrepreneurs to start, grow and succeed. Through our wide array of services - loan guarantees, assistance for small businesses in federal contracting, and business counseling – the SBA has helped millions of individuals start and grow their small businesses.

The Santa Ana District monthly Management Training Calendar is one of those services. This calendar provides information on co-sponsored business workshops, expos, and conferences provided by our Resource Partners, other government agencies, local government agencies, and business organizations in the counties of Orange, Riverside and San Bernardino. Events pertaining to the small business community from non-cosponsored events are listed in the section called Other Events.

Visit the Santa Ana District Office website at [www.sba.gov/ca/santa](http://www.sba.gov/ca/santa) or to see all that the SBA has to offer small businesses view the national website at [www.sba.gov](http://www.sba.gov). A list of U.S. Small Business Administration resources is on the next page.

### **SBA Partners and Small Business Resources:**

**SCORE “Counselors To America’s Small Business”** - Provide FREE one-on-one counseling, monthly low-cost pre-business seminars, various workshops, and problem-solving assistance for those already in business.

**ORANGE COUNTY:** 714-550-7369, 200 West Santa Ana Blvd, Suite 700, Santa Ana 92701 – [www.score114.org](http://www.score114.org)

**SCORE Women’s Business Site:** [www.score.org/women](http://www.score.org/women)

**SCORE Women’s Business Blog:** <http://womensblog.score.org>

**COACHELLA VALLEY:** 760-773-6507, 43-100 Cook Street, Suite 104, Palm Desert 92211 – [www.scorecv.org](http://www.scorecv.org)

**RIVERSIDE COUNTY:** 951-652-4390 – 11801 Pierce Street, 2<sup>nd</sup> Floor, Riverside 92505 – [www.iescore503.org](http://www.iescore503.org)

**SAN BERNARDINO COUNTY:** Call your local Chamber of Commerce – [www.iescore503.org](http://www.iescore503.org) or [www.score114.org](http://www.score114.org)

**Small Business Development Centers (SBDC)** - Provide training, consulting, and technical assistance in all aspects of small business management. For further information, contact the SBDC in your area.

#### **INLAND EMPIRE:**

**Outreach Center** 909-983-5005; 603 North Euclid, Ontario, 91762 – [www.iesmallbusiness.com](http://www.iesmallbusiness.com)

**Outreach Center** 951-781-2345; 3780 Market Street, Riverside, 92501 – [www.iesmallbusiness.com](http://www.iesmallbusiness.com)

**COACHELLA VALLEY:** 760-340-1575; 3111 East Tahquitz Canyon Way, Palm Springs, 92262 – [www.cvsbdc.com](http://www.cvsbdc.com)

**HIGH DESERT:** 760-951-1592; 15490 Civic Drive, Suite 102, Victorville 92392 – [www.iesmallbusiness.com](http://www.iesmallbusiness.com)

**ORANGE COUNTY:** 714-564-5200; 2323 North Broadway, Suite 201, Santa Ana, 92706 – [www.ocsbdc.org](http://www.ocsbdc.org)

**LAUNCHPAD (OCTANE):** 949-330-6565; 65 Enterprise, Aliso Viejo, CA 92656 – [www.octaneoc.org](http://www.octaneoc.org)

**TRITECH (TECHNOLOGY):** 949-734-5635; 18552 MacArthur Blvd., Suite 208, Irvine, 92617 (HI-TECH/HI-GROWTH ONLY)

951-571-6480; 1650 Spruce Street, Suite 500, Riverside, 92507 - [www.tritechsbdc.org](http://www.tritechsbdc.org)

**Satellite Office:** 152 East Sixth Street, Corona, 92879 - [www.tritechsbdc.org](http://www.tritechsbdc.org)

(To schedule appointment at Corona Satellite Office use TriTech main Riverside telephone number)

**Women’s Business Center (WBC)** - Provides business counseling, workshops and mentoring events for start-up and existing women-owned businesses.

**I.E. W.B.C.:** 909-890-1242; 3780 Market Street, Riverside, 92501 – [www.iewbc.org](http://www.iewbc.org) “New Location”

**I.E. W.B.C.:** 909-890-1242; 600 North Arrowhead Avenue, Suite 200, San Bernardino, 92401 - [www.iewbc.org](http://www.iewbc.org) “2<sup>nd</sup> Location”

**COACHELLA VALLEY:** 760-345-9200; 77-806 Flora Road, Suite C, Palm Desert, 92211 – [www.cvwbc.org](http://www.cvwbc.org)

**U.S. Commercial Service** - Provides counseling, financing, and market information for new to export and ready to export companies through SCORE, SBA, and the Department of Commerce. For further information call 949-660-1688 – [www.trade.gov/cs](http://www.trade.gov/cs)

**California Centers for International Trade Development (CITD)** – Provides counseling and training information for new export and ready to export companies

Orange County: 714-564-5415; 2323 North Broadway, Suite 328-3, Santa Ana, 92706 – [www.OrangeCountyCitd.com](http://www.OrangeCountyCitd.com)

Riverside County: 951-571-6443; 14745 Riverside Drive, Riverside, 92518 – [www.citd.org](http://www.citd.org)

#### **On-Line Resources:**

**SBA’s Official Website:** [www.sba.gov](http://www.sba.gov) – general information on SBA programs and services with links to local and outside resources. For the **Santa Ana**

**District Office website:** [www.sba.gov/ca/santa](http://www.sba.gov/ca/santa)

**National SCORE Website:** [www.score.org](http://www.score.org) – information on the SCORE organization and access to online counseling

**National SCORE Hispanic Website:** [www.score.org/hispanic.html](http://www.score.org/hispanic.html) – information on the SCORE organization and access to online counseling in Spanish.

**SBA’s Official Web Site in Spanish:** [www.sba.gov/español](http://www.sba.gov/español) – general information on SBA programs and other resources available for small businesses.

**Santa Ana District Small Business Resource Guide:** [www.smallbusiness3.com](http://www.smallbusiness3.com) – Guide includes a brief summary of SBA programs and local contact numbers for resources.

All of SBA's programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance. Contact the U. S. Small Business Administration at 714-550-7420.